



June 11, 2015

Missouri Department of Transportation
P.O. Box 270
1320 Creek Trail Drive
Jefferson City, MO 65102



Attention: Mr. Tom Veasman

We are pleased to confirm our Bid #3-121011TV - Excavators:

Bid Request No. 3-121011TV

Item #1 Caterpillar 316E	Price \$156,480
Option 1: Tool Control	Price \$12,100
Option 2: HP Boom and Stick Lines	Price \$1,960
Option 3: MP Boom and Stick Lines	Price \$1,360
Option 4: Hydraulic Quick Coupler	Price \$8,470
Option 5: 30" Bucket with Teeth	Price \$4,150
Option 6: 36" Bucket with Teeth	Price \$4,410
Option 7: 72" Ditch Cleaning Bucket	Price \$5,600
Option 8: Hydraulic Thumb	Price \$10,230
Option 9: Front Cab Screen	Price \$900
Option 10: Strobe Light	Price \$400
 Item #2 Caterpillar M316D (One-Piece Boom)	 Price \$185,300
Option 1: Mechanical Pattern Changer	Price \$705
 Item #3 Caterpillar M316D (VA-Boom)	 Price \$192,545
Option 1: Mechanical Pattern Changer	Price \$705

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MoDOT

Training

Item B) 12 Hour Basic Operation and Diagnostics

Price/Student \$850

Item C) Diagnostic Software, cables, and interfaces

Min. 8 Students

Price/Set \$1,500

Item C) Price for vendor to perform the first scheduled on-site maintenance

Software \$850/year

Price/Unit \$800

Base Warranty: 12 Months/Unlimited Hours

Delivery: 150-210 Days ARO

% Discount off MSRP for all pricing guide options 0%

% Discount off MSRP for all Work Tool options 0% (Buckets, Thumbs, Couplers, etc)

Note: We will offer the above to all governmental entities in Fabick's Territory

We appreciate the opportunity to submit this proposal, and trust that it will merit your favorable consideration.

Sincerely,

Steve Horstman
Territory Manager
Fabick Cat

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